



FFL PROMOTIONAL GUIDELINES



To qualify for a new contract level an agent must hit the required production for **two consecutive** months. FFL Production months end on the last Thursday of each month.

For **producer contracts** only your personal production numbers will count toward your promotion. For **builder contracts** your personal production and your total hierarchy's production will count toward your promotion.

The 50% Max Rule does apply to all builder contracts, If one of your direct legs counts for over 50% of your entire hierarchies production you will only receive 50% credit for that leg.

These contracts represent your FFL contract commission on some products may be different see the FFL Comp Grid for details.